

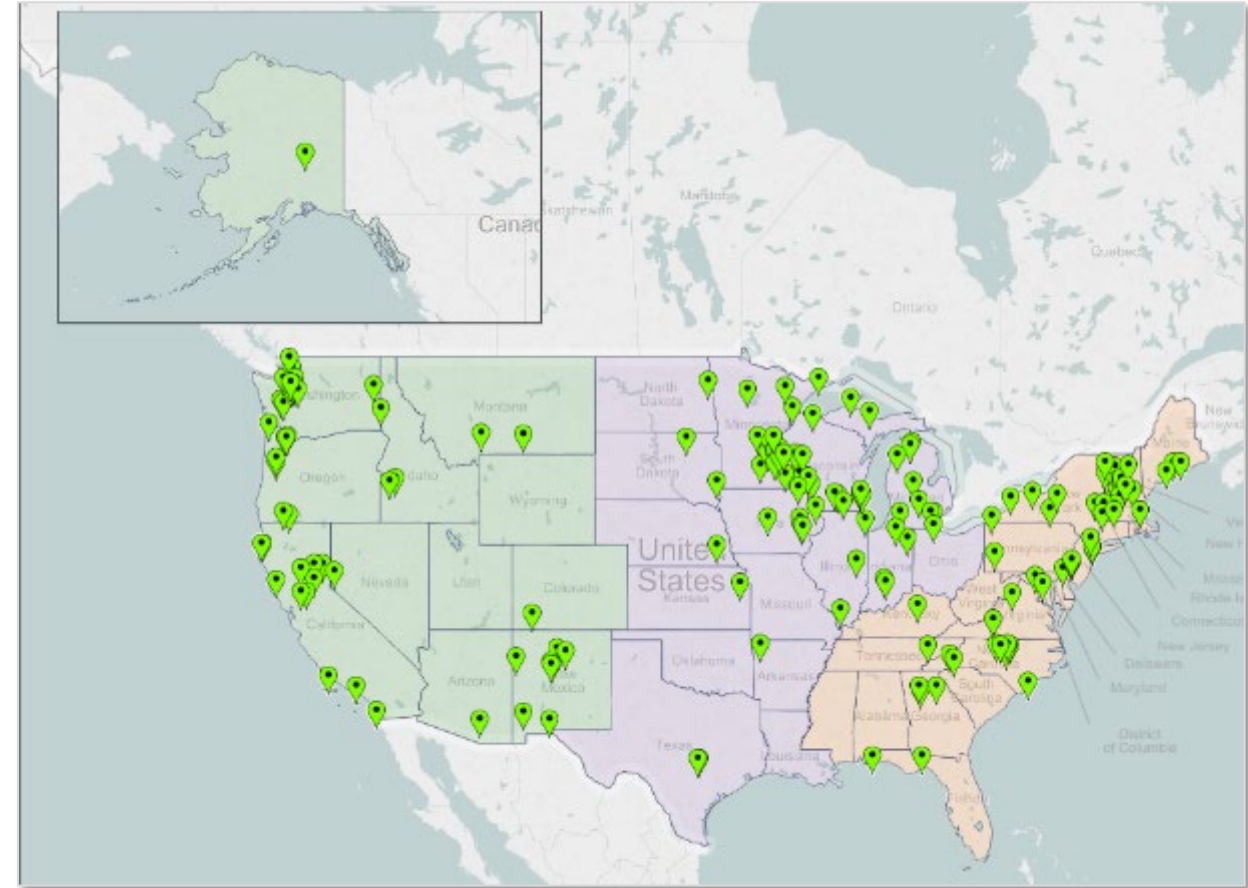


**Cooperating to Enhance Native Food Economies**

# Purchasing & Business Services Co-op

Serving 148 retail food co-ops

- Over 200 grocery locations
- 38 states
- \$2.5 billion annual sales
- 1.3 million consumer owners



# NCG Operating Structure



# The Power of Aggregation

Where can we create value for suppliers to share with members?

Value is created when a group can align – one agent representing the group to suppliers.

Ability to accommodate broad diversity.

At what cost?



# Ownership Matters

Members create a cooperative to serve their needs

Ownership

Governance

Trust

Accountability



# Ownership Structure - Stores



# Ownership Structure – Association (NCG)

Co+op Forest contributes to a thriving community and sustainable economic opportunity in Peru.



trees planted and protected	<b>1.4M</b>
<b>2,738</b>	metric tons of CO2e offset by Co+op Forest



**local e+conomy**  
small farms, big flavors

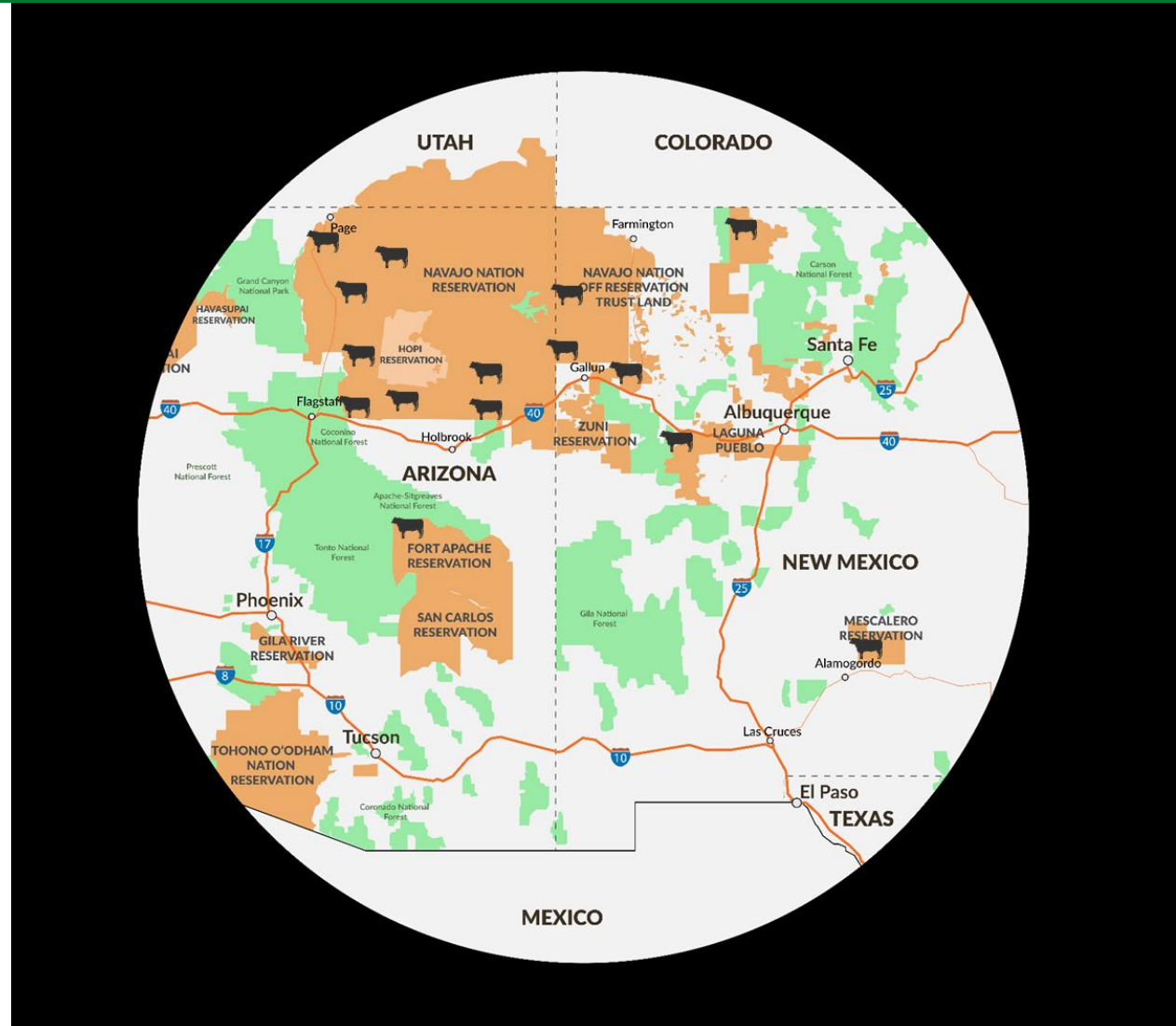


**You Are the Co-op Difference**



# Native American Beef – What Might A Co-op Provide?

Locally Sourced, IMI  
Verified Beef



Native American  
Ranchers in AZ & NM





# What Might be Possible?

- Production Hubs and Distribution
- Retail Stores
- Group Buying
- Common Branding
- Financing

